



Financial and Operational Results

FULL YEAR ENDING 30 JUNE 2025

Presentation Date: 25 August 2025



Disclaimer

This presentation contains forward-looking statements.

Forward-looking statements often include words such as “anticipates”, “estimates”, “expects”, “intends”, “plans”, “believes” and similar words in connection with discussions of future operating or financial performance.

The forward-looking statements are based on management's and directors' current expectations and assumptions regarding Vector's businesses and performance, the economy and other future conditions, circumstances and results.

As with any projection or forecast, forward-looking statements are inherently susceptible to uncertainty and changes in circumstances. Vector's actual results may vary materially from those expressed or implied in its forward-looking statements.

Agenda

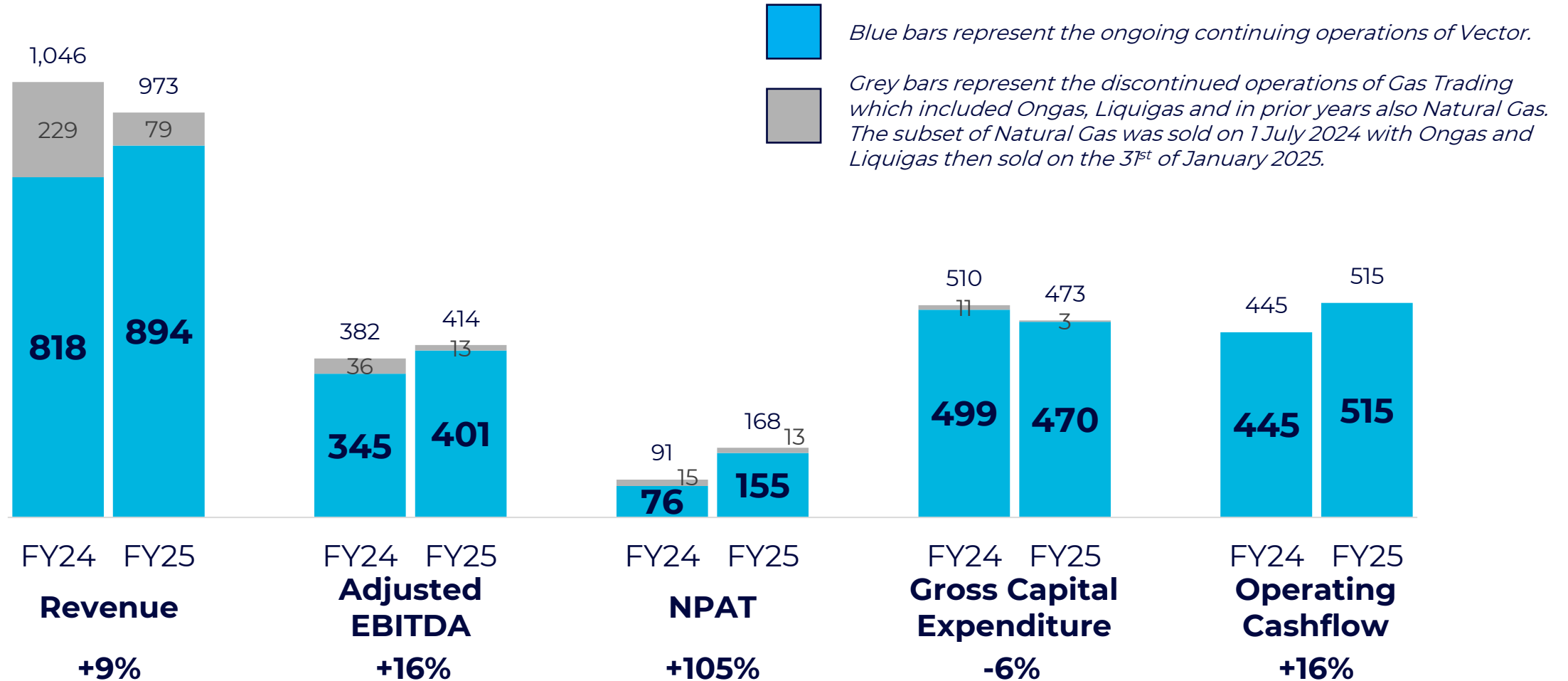
- Overview of Financial Performance
- Financial Performance
- Segment Performance
- Outlook & Market Commentary
- Q&A

OVERVIEW OF FINANCIAL PERFORMANCE

Overview of financial performance

Figures shown in
\$NZD Millions

Full Year FY25 vs Full Year FY24



Variance
excludes
Discontinued
Operations



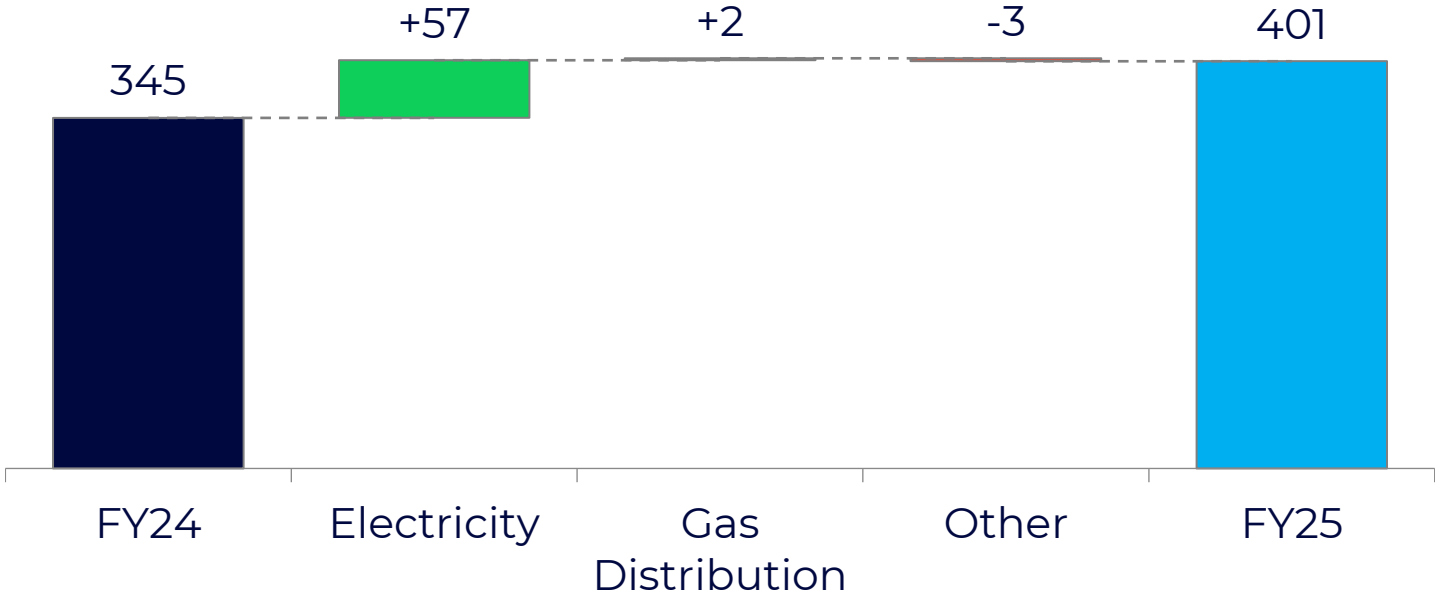
Adjusted EBITDA is not a GAAP measure of profit. For a reconciliation of adjusted EBITDA to EBITDA and net profit refer to the appendix of this presentation. FY24 refers to Financial Year 24 for the twelve months ending 30 June 2024. FY25 refers to Financial Year 25 for the twelve months ending 30 June 2025.

FINANCIAL PERFORMANCE



Adjusted EBITDA (from continuing operations) up \$56m / 16%

FY25 Full Year adjusted EBITDA movement vs prior year (\$M)

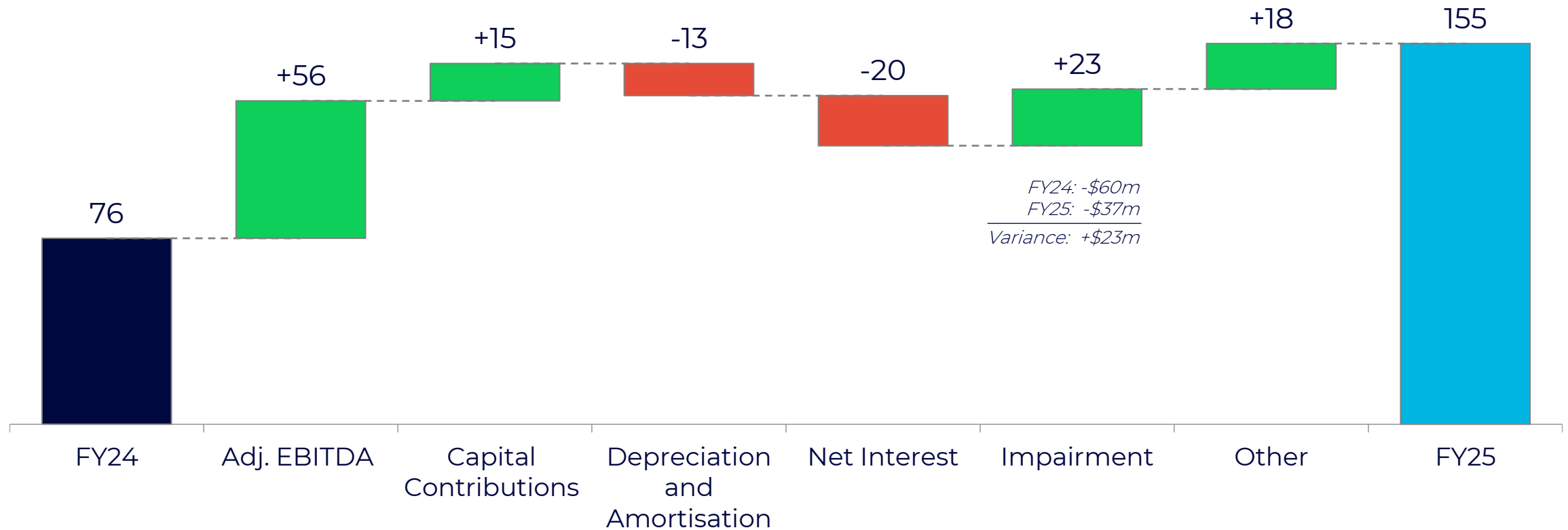


- With the sale of our gas trading segment, we now have a new segment reporting structure (as reported in the half year results) of electricity, gas distribution and other.
- Other is a non-reportable segment and includes VTS, HRV, Vector Fibre, Equalise and group eliminations.
- Corporate costs are now allocated out to the revenue generating business units in line with the regulatory allocation methodology (this was implemented for the half year results also).



NPAT from continuing operations are up \$79m

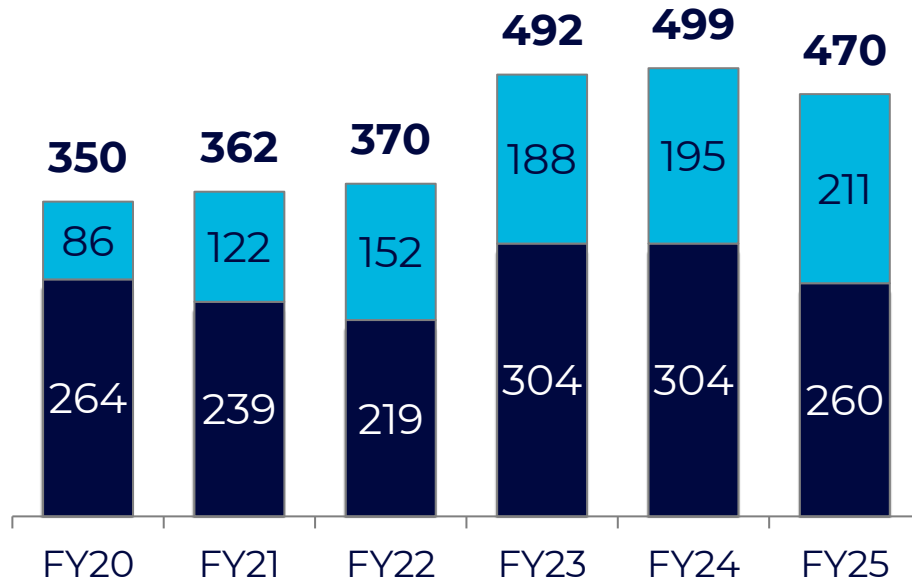
FY25 Full Year NPAT from continuing operations movement vs prior year (\$M)



"Other" includes, share of associates, fair value changes on financial instruments and tax.

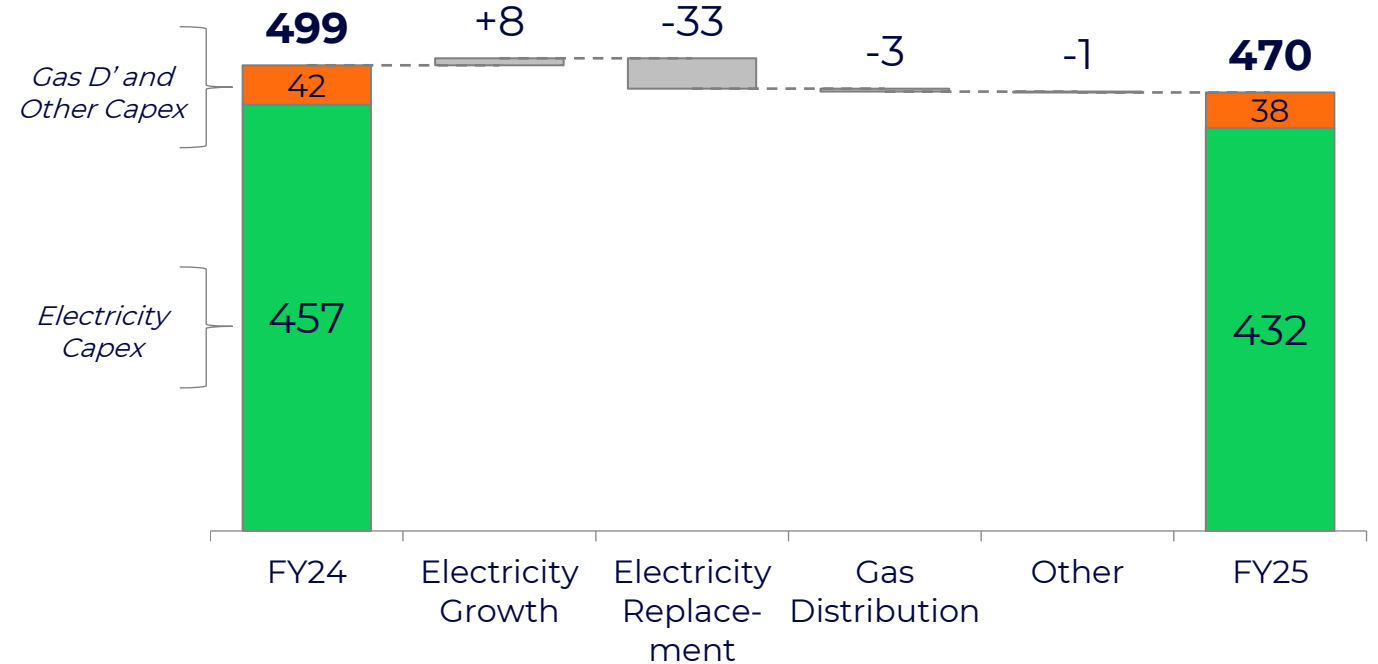
Lower gross capex and capital contributions

Gross Capital Expenditure (\$M)



■ Net capex ■ Capital contributions

FY25 Full Year Gross Capex movement vs prior year (\$M)



- Gross capex decrease of \$29m to \$470m. Net capex (after deducting contributions) down \$44m / 15% to \$260m. Contributions up 8% to \$211m, largely attributable to relocation projects such as SH16 Safe road Stage 1 Huapai, and system growth contributions driven by higher incremental capacity
- Year on year electricity replacement capex has decreased by \$33m primarily driven by work completed last year to improve resilience and reliability of network security and to also restore the network post the extreme weather events in FY23

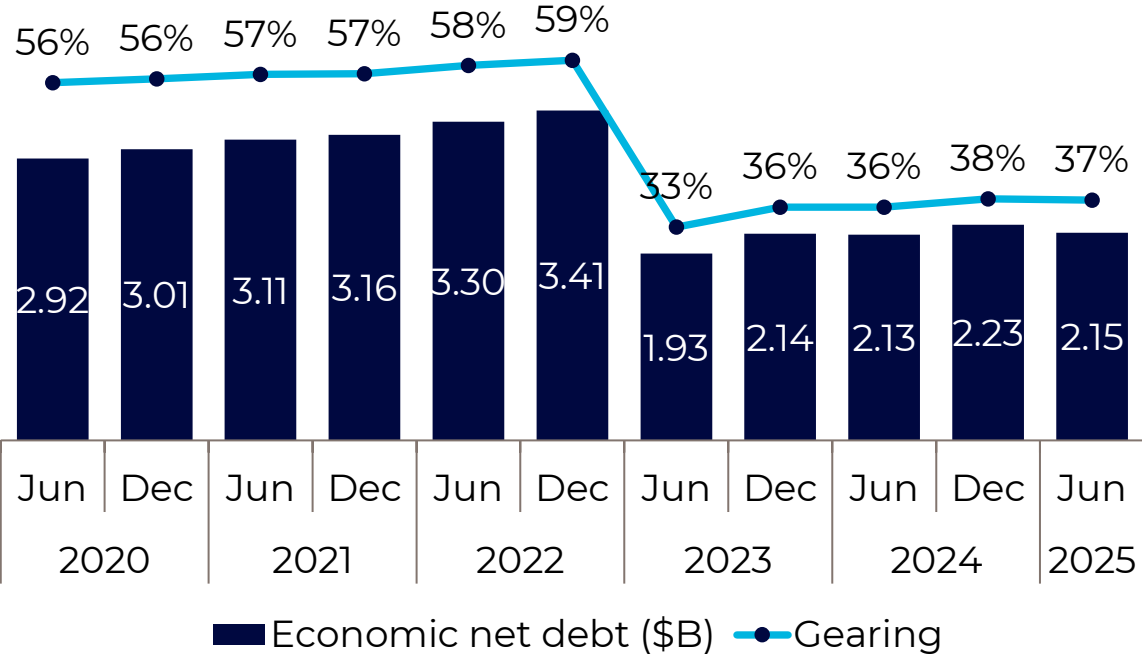


Note 1. All years adjusted to exclude discontinued operations;

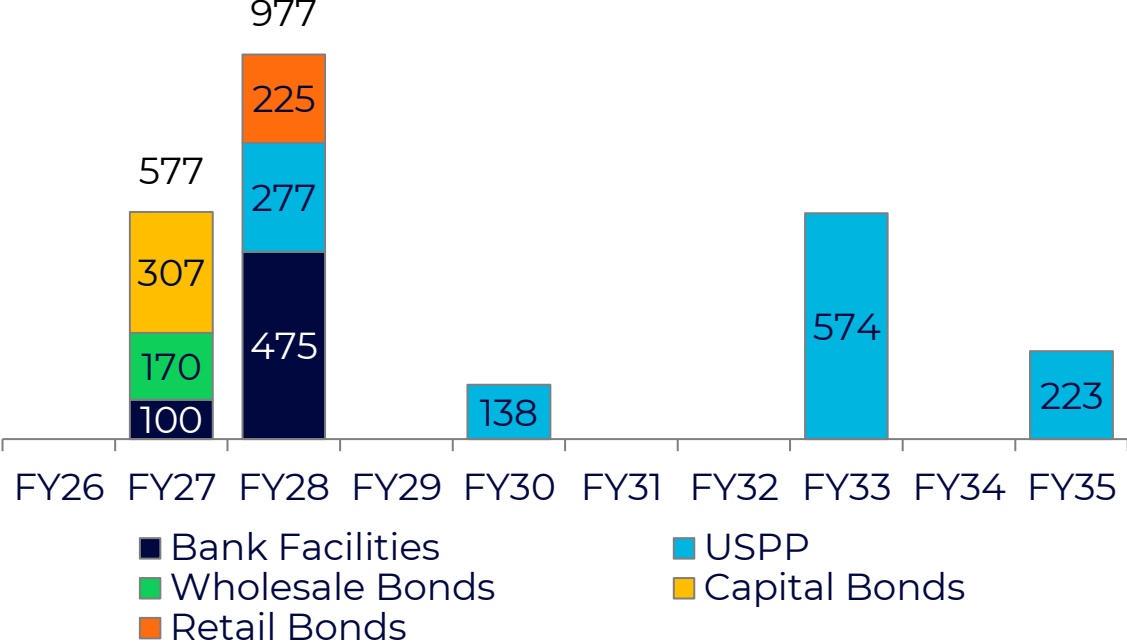
Strong Balance Sheet

Vector's Standard and Poor's credit rating is BBB+ with a stable outlook

Net Economic Debt (\$B) and Gearing



Debt Maturity Profile (\$M)



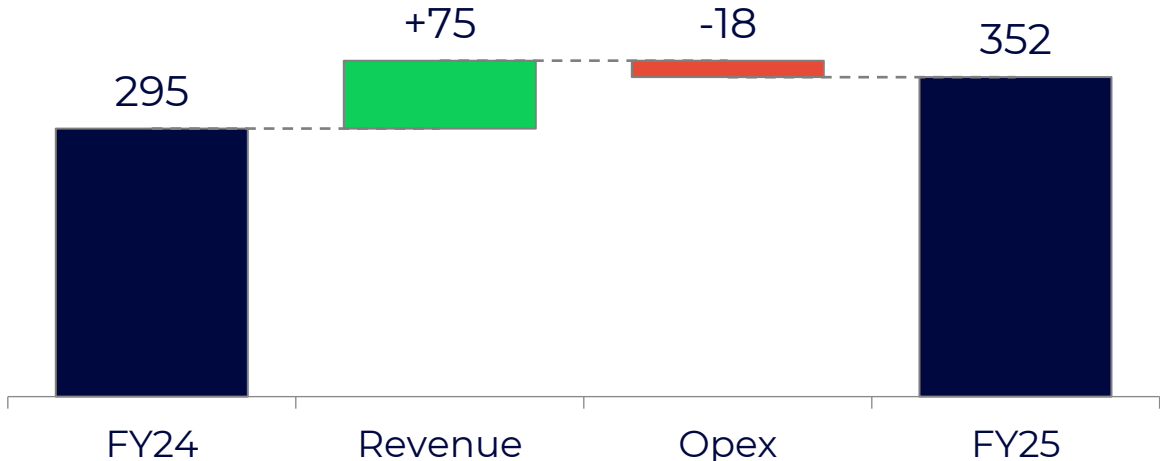
Note. Gearing is defined as economic net debt to economic net debt plus adjusted equity. Adjusted equity means total equity adjusted for hedge reserves.

SEGMENT PERFORMANCE

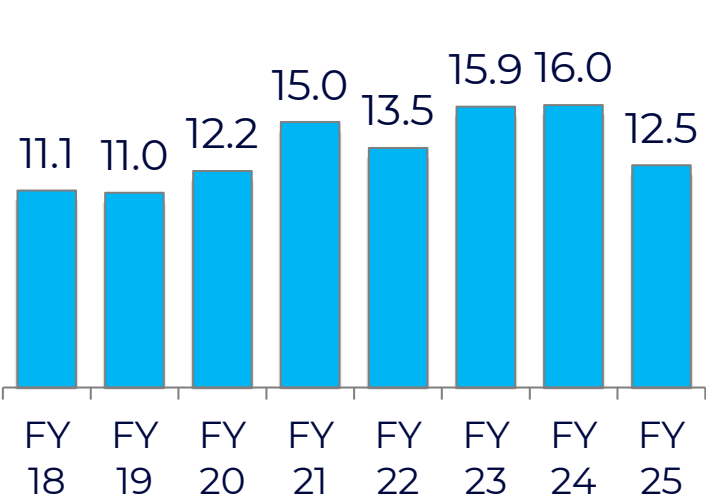
Electricity - adjusted EBITDA up \$57m / 19%

- Electricity revenue is higher due to price adjustments reflecting the impact of high historic inflation, higher pass-through costs such as transmission and the DPP4 reset from 1 April;
- Higher opex costs are largely due to increase in pass-through costs (\$15.5m) which is offset by an increase in revenue.
- Total net connections continue to grow with electricity connections up 1.2% on FY24 to 632,106.
- However, new connections in FY25 have been 3,411 lower than FY24, reflective of the broader economic slowdown.

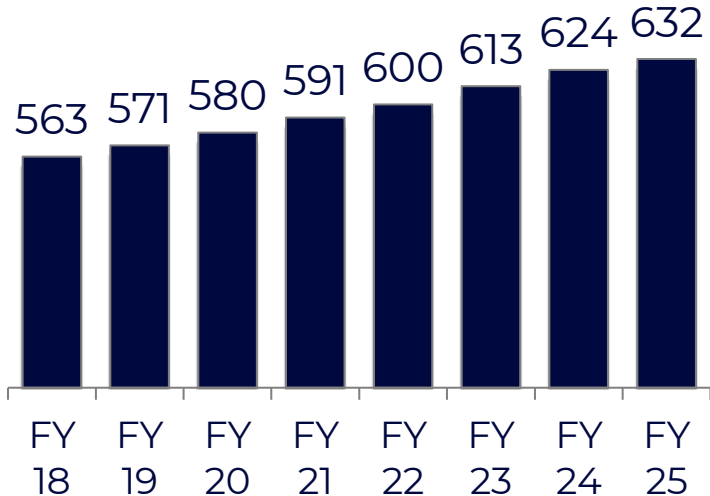
Adjusted EBITDA Movement (\$M)



New Connections
000's



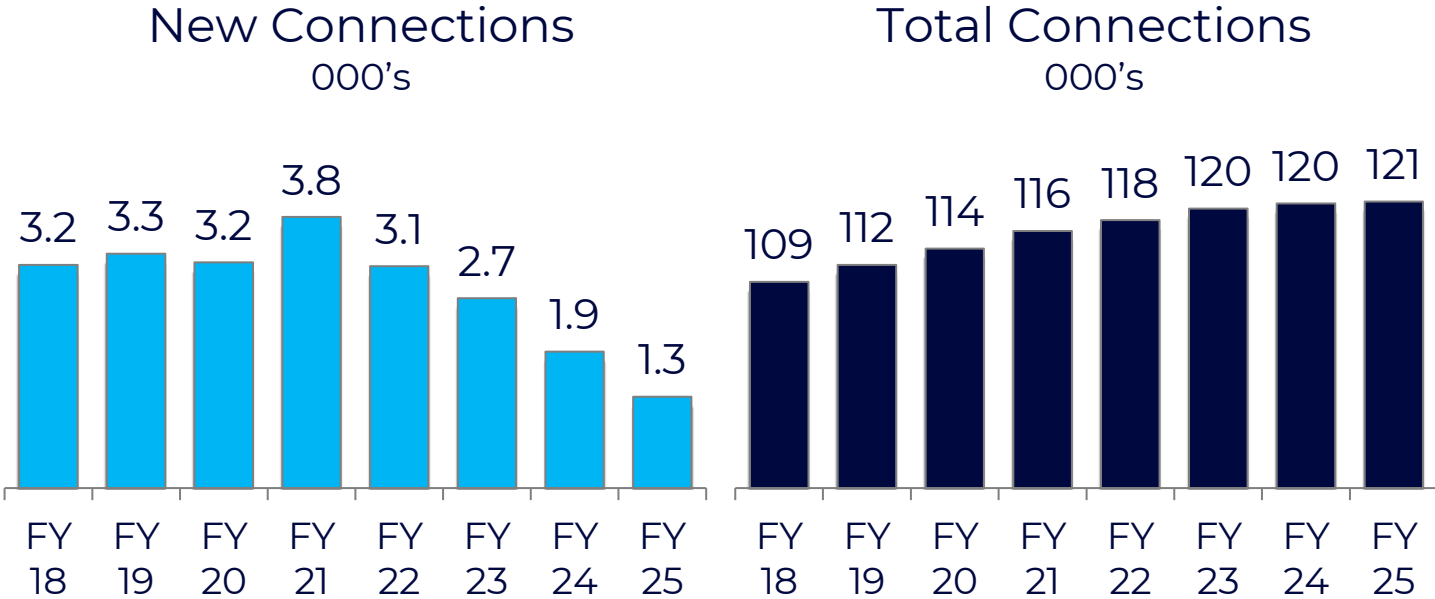
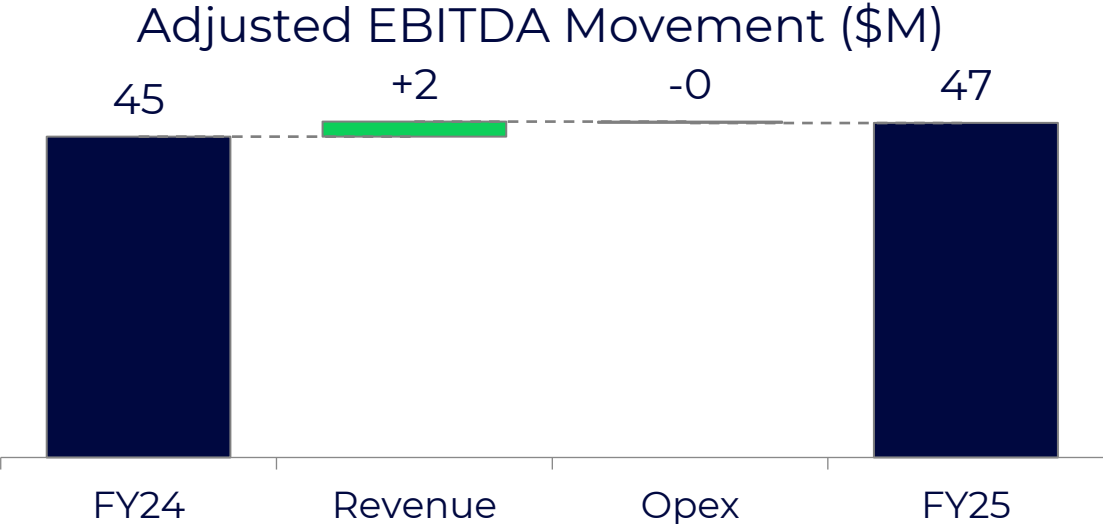
Total Connections
000's



Note 1. New connections refers to gross new connections. Net connections accounts for disconnections and cancellations which represents the movement in total connections.

Gas Distribution - adjusted EBITDA up \$2m / 4%

- Our Gas Distribution business builds and maintains the gas network within the wider Auckland region.
- Gas revenue is higher due to price increases and prior period wash up partially offset by lower volumes. Volumes were 8.5% lower compared with FY24, due to lower demand across all sectors.
- Opex costs are consistent to prior year.
- Total connections relatively flat at 0.2% increase but noting the continuing decline in new connections over the last five years.
- As mentioned earlier we have recognised a \$37m impairment in FY25. This is recorded below Adjusted EBITDA.



Note 1. New connections refers to gross new connections. Net connections accounts for disconnections and cancellations which represents the movement in total connections.

Investment in Bluecurrent

- While this business is making a net loss, it is still cash generative and performing in line with expectations.
- In FY25 we received \$51.8m of distributions in relation to our 50% shareholding.

Key Financials \$M	FY24	FY25	Δ
Net Book Value of Investment	684	606	(79)
<i>Financial statement values below at total value unless stated</i>			
Revenue	291	325	34
Net profit/(loss) after tax	(50)	(42)	8
<i>Vector's 50% share of Net profit</i>	(25)	(21)	4
Total Assets	2,779	2,862	83
Total Liabilities	1,833	1,997	164
Net Assets	946	865	(81)



OUTLOOK & MARKET COMMENTARY

Outlook – FY26

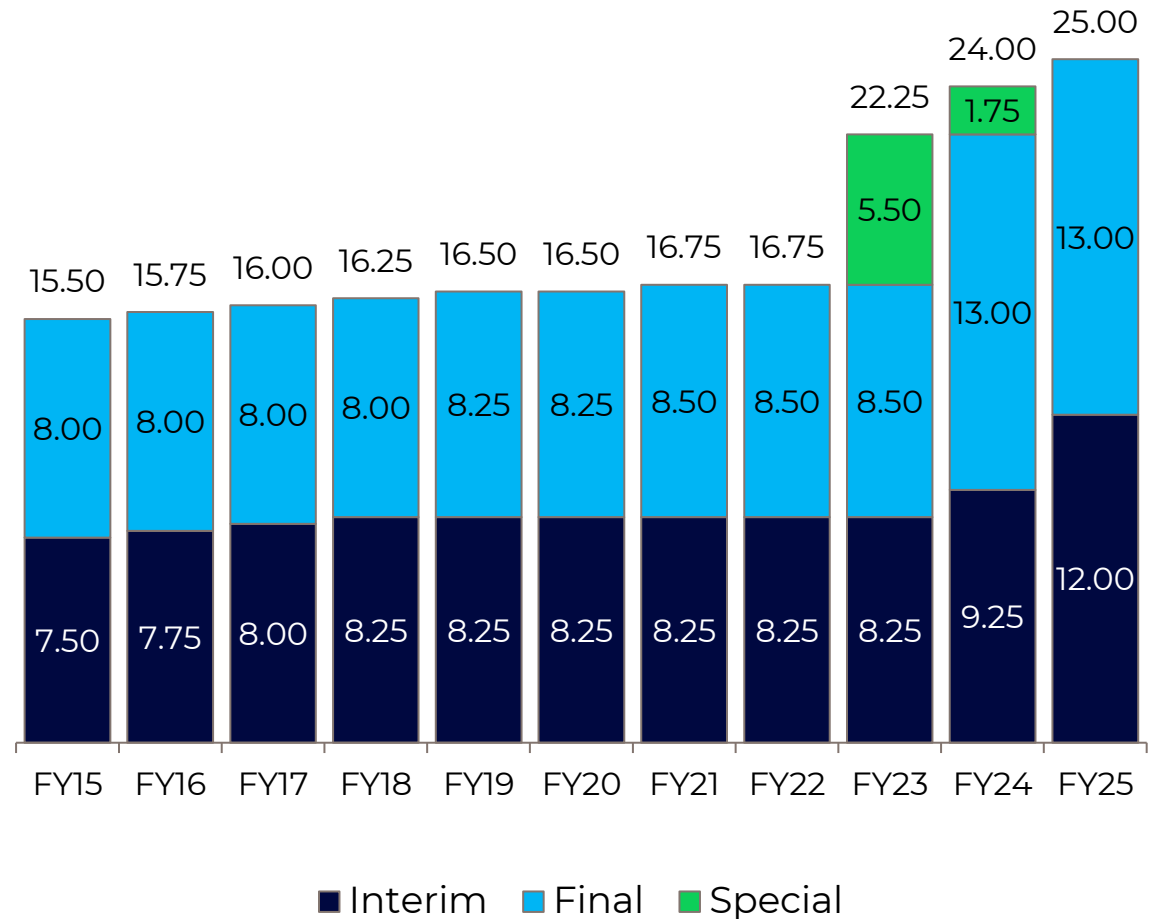
- As with the half year we will be providing guidance on adjusted EBITDA, gross capex and capital contributions.
- For adjusted EBITDA the forecast increase on FY25 is driven primarily by the first full year of the electricity DPP4 period. The forecast increase in capital spend is linked to expected customer driven growth and our continued investment in the network.
- For FY26 the guidance range is as follows.
 - Adjusted EBITDA: \$470m - \$490m
 - Gross Capex: \$520m - \$590m
 - Capital Contributions: \$180m – \$230m

Final FY25 Dividend

- Final dividend of 13.00 cents per share with no imputation.
- A total dividend for FY25 of 25.00 cents per share up 1 cent on FY24. This represents an 85% payout of free cashflow post debt finance.
- Dividend record date of 5 September 2025 and payment date of 17 September 2025

FY25 Dividend Calculation		\$M
Operating Cashflow		515.2
Investing Activities - Capex (<i>cash</i>)		(474.9)
Investing Activities - Bluecurrent		36.2
Contingent consideration		10.8
Lease liabilities payments		(8.4)
Free Cashflow pre Debt. Finance		78.9
Gross Capex (<i>cash</i>)		474.9
Less Capital Contributions (<i>cash</i>)		(190.0)
Net Capex		284.9
Debt Funding @ 75% Net Capex		213.7
Free Cashflow post Debt Finance		292.6
Dividend Payout		250.0
<i>% of Free Cashflow post Debt Finance</i>		85%

Dividend Trend (cents per share)



Q&A

ANY QUESTIONS?



APPENDICES

Segment Results – Continuing Operations

	Electricity				Gas Distribution				Other ¹				Total			
	FY24	FY25	Δ		FY24	FY25	Δ		FY24	FY25	Δ		FY24	FY25	Δ	
Adjusted EBITDA																
Revenue excl. Capital Contributions	687	762	75	+11%	65	67	2.1	+3%	65	64	(1)	-2%	818	894	76	+9%
Operating Expenses	(392)	(410)	(18)	-5%	(20)	(21)	(0.2)	-1%	(60)	(62)	(2)	-3%	(472)	(492)	(20)	-4%
Adjusted EBITDA	295	352	57	+19%	45	47	1.9	+4%	5	3	(3)	-54%	345	401	56	+16%
Capex																
Growth	219	226	8	+3%	12	10	(3)	-21%	14	15	1	+6%	245	251	6	+2%
Replacement	238	205	(33)	-14%	10	9	(1)	-6%	6	5	(2)	-28%	254	219	(35)	-14%
Gross Capex	457	432	(25)	-5%	22	19	(3)	-14%	20	19	(1)	-4%	499	470	(29)	-6%
Capital Contributions	(183)	(196)	(13)	-7%	(11)	(13)	(3)	-24%	(1)	(1)	0	+7%	(195)	(211)	(15)	-8%
Net Capex	274	236	(38)	-14%	11	6	(6)	-50%	19	18	(1)	-4%	304	260	(44)	-15%

1. Other is not a reportable segment. Includes VTS, HRV, Vector Fibre, Equalise and inter-segment eliminations,



GAAP to Non-GAAP Reconciliation

Vector's standard profit measure prepared under New Zealand GAAP is net profit. Vector has used non-GAAP profit measures when discussing financial performance in this document. The directors and management believe that these measures provide useful information as they are used internally to evaluate performance of business units, to establish operational goals and to allocate resources. For a more comprehensive discussion on the use of non-GAAP profit measures, please refer to the policy 'Reporting non-GAAP profit measures' available on our website (vector.co.nz).

Non-GAAP profit measures are not prepared in accordance with NZ IFRS (New Zealand International Financial Reporting Standards) and are not uniformly defined, therefore the non-GAAP profit measures reported in this document may not be comparable with those that other companies report and should not be viewed in isolation or considered as a substitute for measures reported by Vector in accordance with NZ IFRS.

Definitions

EBITDA

Earnings before interest, taxation, depreciation, amortisation, impairment, associates and fair value changes.

Adjusted EBITDA

EBITDA adjusted for third party contributions and significant one-off gains, losses, revenues and/or expenses.



GAAP to Non-GAAP reconciliation	FY24	FY25
Group EBITDA and Adjusted EBITDA	\$M	\$M
Reported net profit for the period (GAAP)- continuing operations	75.6	154.7
Add back:		
Net interest costs	52.1	72.4
Tax (benefit)/expense	97.7	86.5
Depreciation and amortisation	218.3	231.4
Impairment	60.0	37.0
Associates (share of net (profit)/loss)	24.9	21.1
Fair value changes on financial instruments	12.0	8.5
EBITDA - continuing operations	540.6	611.6
<i>Adjusted for:</i>		
Capital contributions	(195.3)	(210.5)
Adjusted EBITDA- continuing operations	345.3	401.1
Adjusted EBITDA- discontinued operations	36.5	12.9
Total Group adjusted EBITDA	381.8	414.0

Extract from the financial statements

END